

# Data Breach: It Can Happen to You

**TSTCI**

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Managers' Conference*



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# Why Should You Care?

**“I am convinced that there are only two types of companies: those that have been hacked and those that will be.”**

**“No company is immune, from the Fortune 500 corporation to the neighborhood ‘mom and pop’ business”**

**– Robert S. Mueller, Former FBI Director, March 1, 2012**

**“I do believe that in the future, the cyber threat will equal or even eclipse the terrorist threat.”**

**– Robert S. Mueller, August 8, 2013**



# Why Should You Care?

- **Average cost of data breach in U.S. = \$6.5M (up 11% from 2014)**
  - \$217 per record (new record high)
  - Breaches of less than 10,000 records = avg. cost of \$4.7M
  - Breaches of more than 50,000 records = avg. cost of \$11.9M
- **Causes**
  - 49% - malicious or criminal attack (also most costly)
  - 19% - negligent employees
  - 32% - system glitches that include IT and business
- **Certain factors decrease costs**
  - Incident response plan and team
  - Encryption
  - Employee training
  - Board-level involvement
  - Insurance protection



Source: *Ponemon Institute Research Report, 2015 Cost of Data Breach Study: United States*

# Why Should You Care?

## The costs are money, plus much more:

- Lost customer business
- Damage to reputation
- Investigations and forensics
- Legal services
- Audit and consulting services
- Notification costs
- Regulatory fines



# Top 10 Data Most Often Stolen

**Real Names**

**Birth Dates**

**Social  
Security  
Numbers**

**Home  
Addresses**

**Medical  
Records**

**Phone  
Numbers**

**Financial  
Information**

**Email  
Addresses**

**Username  
and  
Passwords**

**Insurance  
Policy  
Numbers**





# What are the different threats?

**Phishing**

**Web App Attacks**

**Point of Sale attacks**

**Malware**

**Denial of service**

**Spamming**



# Why Should You Care?

- **Fiduciary duty**
  - **Management and Board have fiduciary duty to safeguard company assets / customer data**
  - **Must be able to show:**
    - **complying with law**
    - **meeting industry standards**



# Numerous Laws at Play

- **Texas law – broad application**
- **Other states laws – if breach spans states lines**
- **Federal law – numerous proposed in Congress**
- **FCC – proposed rule on ISPs**
- **HIPAA**







## What is a data breach?

- An incident that results in the confirmed disclosure of data to an unauthorized party.
  - Tex. Bus. & Com. Code § 521.053 – “unauthorized acquisition of computerized data that compromises the security, confidentiality, or integrity of sensitive personal information maintained by a person, including data that is encrypted if the person accessing the data has the key required to decrypt the data.”
  - Good faith acquisition of SPI by an employee for legitimate purpose is not a breach unless person uses or discloses SPI in an unauthorized manner. *Id.*



# Texas Law is Very Broad



- **Applies to every business that has sensitive personal information (SPI)**
- **If you discovery a breach, must disclose it to individual whose SPI was, or is reasonably believed to have been, acquired by an unauthorized person**
  - Statute sets out when to send notice and how
  - Delay for law enforcement



# Sensitive Personal Information

**“Sensitive personal information” means:**

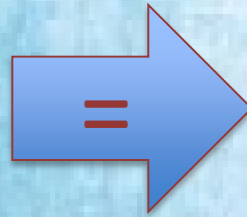
- (A) an individual’s first name or first initial and last name in combination with any one or more of the following items, if the name and the items are not encrypted:**
  - (i) social security number;**
  - (ii) driver’s license number or government-issued identification number; or**
  - (iii) account number or credit or debit card number in combination with any required security code, access code, or password that would permit access to an individual’s financial account; or**
  
- (B) information that identifies an individual and relates to:**
  - (i) the physical or mental health or condition of the individual;**
  - (ii) the provision of health care to the individual; or**
  - (iii) payment for the provision of health care to the individual.**



# Your Obligation Under Texas Law

A business shall implement and maintain ***reasonable procedures***, including taking any appropriate corrective action, to protect from unlawful use or disclosure any SPI collected or maintained in the regular course of business.

**REASONABLE  
PROCEDURES**



**INDUSTRY  
STANDARDS**



# Your Obligation Under Texas Law

- **Evaluate and assess risks, periodically**
  - Types of data you maintain
  - Electronic assets
  - How can data be accessed
- **Prepare written policies and procedures**
  - Explain how you ensure privacy and security
  - Physical and technical safeguards
  - Breach response plan
- **Properly train employees**
  - Written confirmation of training upon hire
  - Enforcement of penalties for violations
  - Periodic refresher training





# Strategies for Your Policies

- **People**

- Create hierarchy of responsibility
- Train employees how to use, manage, and dispose of data
- Provide regular training for employees
- Regular and consistent messaging about privacy/security
- Know who you'll call for help (internal and external)
  - Establish response team – small; high-level employees
  - Consider an outside team—forensic experts, privacy counsel and communications firms



# Strategies for Your Policies

- **Process**

- Know what data you are protecting and where stored
- Understand assets: electronic devices, software, firewalls, etc.
- Go through hypothetical breach scenarios with response team
- Know which employees have access to which applications and learn what the reporting obligations may be in case of a breach
- Limit collection of SPI or other personally identifiable information
- Minimum necessary - limit disclosure to only those that need to know
- Act immediately to remediate vulnerabilities
- Document actions taken to evaluate risks, prepare procedures, and remedy risks or incidents



# Strategies for Your Policies

- **Technology**

- Review network logs
- Monitor back-up servers
- Destruction policies
- Laptop encryption
- Password policies: complexity, change frequency
- Develop a remediation plan with technology enhancements
- Use encryption, external media, USB and e-mail policies
- Evaluate cloud and third-party technology providers' preparedness
- Amend vendor contracts, as necessary, to require compliance with applicable data security regulations



# Cyber Liability Insurance

- 1) Errors and Omissions
- 2) Media Liability
- 3) Network Security
- 4) Privacy



# Cyber Liability Insurance

What's **NOT** Covered: key items typically **NOT** covered in network security/privacy liability policies:



- Reputational harm
- Loss of future revenue (e.g., if sales down due to customers staying away after data breach).
- Costs to improve internal technology systems
- Lost value of your own intellectual property



# Cyber Liability Insurance

**Insurers typically will require:**

- **An audit**
- **Industry standard technology**
- **Written policies & procedures**
- **Employee training**



# FCC Proposed Rule on ISPs

- **Privacy rules for Broadband Internet Access Service (BIAS) providers**
  - **Proposed Mar. 31, 2016**
  - **In addition to existing voice rules**
  - **Stems from 2015 Open Internet Order (applies Section 222 of Communications Act to ISPs)**
  - **FCC seeking comment on whether to “harmonize” rules with requirements for voice and cable/satellite providers**



# FCC Proposed Rule on ISPs

- **Addresses customer proprietary information (PI)**
- **Customer proprietary network information (CPNI)**
  - E.g., service plan info, geo-location, MAC addresses, IP addresses, traffic stats
- **Personally identifiable information (PII)**
  - Any information that is linked or linkable to an individual
  - 30 data elements, from name to browsing history to religion



# FCC Proposed Rule on ISPs

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- **Requirements on ISPs**
  - **Must issue privacy policies that explain:**
    - **What PI the BIAS collects and why**
    - **What PI the BIAS shares**
    - **How can customers opt in or out of use and sharing**



# FCC Proposed Rule on ISPs

- **Requirements on ISPs**
  - **Data Security**
    - **Adopt risk management practices**
    - **Institute personnel training practices**
    - **Adopt customer authentication requirements**
    - **Identify senior mgmt. responsible for security**
    - **Assume accountability for use and protection when shared**





# FCC Proposed Rule on ISPs

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- **Requirements on ISPs**



- **Breach Notification**

- **Notify affected customers no later than 10 days after discovery**
- **Notify FCC no later than 7 days after discovery**
- **Notify FBI and US Secret Service of breach reasonably believed to related to more than 5,000 customers no later than 7 days after discovery, and 3 days before notice to customers**

# FCC Case Study

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- **2014 – two telecom carriers fined \$10M for failing to protect personal information**
  - Subsidized telephone service to low income consumers
  - Collected SS#, driver's license, tax returns, etc.
  - Used 3d party to store; not protected; accessible on internet
- **Violation of Communications Act to:**
  - Fail to protect consumers "proprietary information" even when stored on a third party's server
  - Represent to consumers that you will take appropriate steps to protect data and not follow through
  - Fail to provide notice to all potentially affected by a breach

# Video Privacy Protection Act

- **18 USC sec. 2710 - Prohibits sharing "personal information" about video viewing habits of consumers without consent**
  - Passed 1988 - Robert Bork's video rental records appeared in papers
  - Evolution of online advertising and marketing creating new problems
  - Mobile apps and websites share technical information with third-party advertisers and marketers that uniquely ID consumer's devices
- **Recent uptick in litigation: Plaintiffs allege violations of VPPA due to consumer interactions with media websites, audio/video players, and streaming content.**
  - Statutory penalties for violations – attractive to plaintiffs



# Video Privacy Protection Act

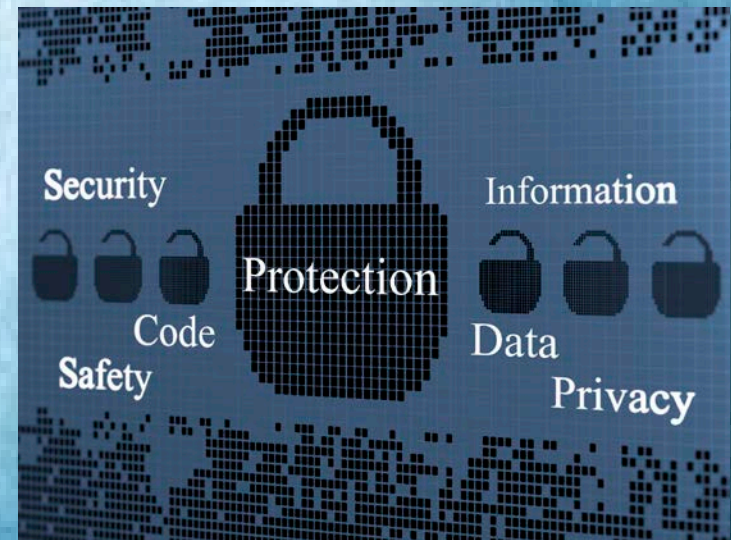
- **Unique identifiers**
  - Shared behind the scenes
  - Enables third-party advertisers or marketers to personally identify end-users
  - They use this information to cater their marketing
- **Examples from lawsuits:**
  - Android ID
  - Device serial numbers for streaming video boxes
  - MAC address (hardware address for WiFi comms)
  - Unique IDs contained in browser cookies



# Video Privacy Protection Act

## How to minimize risk:

- Identify which of your apps, websites, video/audio players, or other online services provides access to videos.
- Test video-related apps and websites to spot when unique identifiers are being shared and evaluate the nature of the unique identifier.
- Evaluate potential VPPA exposure: should certain technical things or info sharing be changed?



# Contact Information

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