



## Lindsey N. Roskopf

Partner

609 Main St., Ste. 2800

Houston, TX 77002

T: 713 615-8534

F: 713 328-1834

lroskopf@mcginnislaw.com

Lindsey advises clients on export controls, economic and trade sanctions, antiboycott laws, and customs and import laws. She has worked with clients in the oil and gas, hydrographic survey, medical device, chemicals, aerospace, defense, electronics, manufacturing, and not-for-profit sectors.

Lindsey regularly assists clients with identifying export licensing requirements; developing export licensing strategies; reviewing technology transfer controls; determining the export jurisdiction and classification of equipment and technology; and responding to government inquiries. She has extensive experience in advising clients on compliance with U.S. sanctions, particularly with respect to Russia, Iran, Cuba, and Venezuela. Lindsey also has considerable experience in conducting internal investigations and making voluntary disclosures to the Commerce, State, and Treasury Departments.

Lindsey also helps clients navigate the complexity of U.S. customs laws, and she regularly advises importers on a range of customs matters including tariff classification, tariff mitigation strategies, country of origin determinations, NAFTA origin verifications, merchandise valuation, and the application of AD/CVD duties. She also assists clients with responses to CBP inquiries, seizure notices, and penalty notices, and she advises clients on filing prior disclosures.

Lindsey routinely helps companies with proactive compliance matters, such as developing or enhancing compliance policies and procedures, conducting risk assessments, and providing training.

Lindsey earned her J.D. in 2013 from the University of Houston Law

### Practice Areas

International Trade and Transactions

Corporate & Transactions

### Education

University of Houston Law Center,  
J.D., 2013

University of Texas at Austin, M.P.A.,  
2007

University of Texas at Austin, B.B.A.,  
Accounting, 2007

### Admissions

#### BAR

Texas



## Lindsey N. Roskopf

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Center, where she served as a notes and comments editor for the Houston Journal of International Law. She was also a judicial intern at the Texas Court of Appeals Fourteenth District and at the United States Bankruptcy Court for the Southern District of Texas. Prior to attending law school, Lindsey worked in the audit group at a national accounting firm and earned her license as a Certified Public Accountant.

## Experience

- Advised medical device manufacturer on compliance with U.S. sanctions requirements.
- Assisted in leading an international internal investigation for an offshore oilfield services company and making multiple voluntary disclosures to the Commerce, State, and Treasury Departments.
- Developed export license strategy for hydrographic survey company with a large volume of controlled exports from numerous countries.
- Prepared and implemented compliance policies and procedures for aircraft parts manufacturer.
- Seconded to media conglomerate to assist with export and sanctions compliance risk assessment.
- Assisted military goods manufacturer with U.S. export jurisdiction and classification assessments for hardware and technology, including the preparation of Commodity Jurisdiction determinations and CCATS requests.
- Conducted U.S. de minimis controlled content analyses for finished goods produced by the foreign manufacturing locations of a U.S. military and consumer goods company.
- Advised research institutions on collaborations involving embargoed countries.
- Conducted export and sanctions risk assessment of chemicals manufacturer and exporter.
- Advised pipeline company on export reporting requirements.
- Advised multiple energy companies on the impact of transacting with Russian entities on the Treasury Department's Sectoral Sanctions Identifications List both in and outside of Russia.
- Assisted oilfield services company with successfully collecting payment from joint venture involving a sanctioned Venezuelan entity.
- Advised electronics manufacturer on tariff mitigation strategies in light of Section 301 tariffs on imports from China.
- Advised capital goods manufacture on managing its supply chain to mitigate the impact of Section 232 tariffs on steel.
- Prepared responses to CBP NAFTA origin verifications for an aluminum producer.
- Prepared prior disclosure involving complex valuation issues for an importer of recycled materials.

**Lindsey N. Roskopf**

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## News

Five McGinnis Lochridge Attorneys Recognized as 2021 Texas Super Lawyers Rising Stars  
March 9, 2021

Increasing Geopolitical Tensions with China Lead to New Restrictions on Dealings with Chinese Entities  
February 5, 2021

Changes Coming to Buy American Requirements for Federal Procurements  
February 5, 2021

McGinnis Lochridge Elevates Four to Partner  
January 4, 2021

EU's Top Court Issues Decision Complicating EU-U.S. Data Transfers  
July 16, 2020

Amazon Settles Potential Sanctions Liability for E-Commerce Transactions  
July 7, 2020

U.S. Government Focuses in on Human Rights Abuses in the Xinjiang Uyghur Autonomous Region  
July 1, 2020

BIS Issues New Military End Use and End User FAQs  
June 29, 2020

U.S. Tightens Export Controls on Hong Kong  
June 29, 2020

BIS Identifies and Controls First "Emerging Technologies"  
June 17, 2020

DDTC Temporarily Modifies Certain ITAR Authorization and Registration Requirements  
May 1, 2020

OFAC Issues a Finding of Violation Against American Express  
April 30, 2020

Commerce Department Tightens Requirements for Exports to China, Russia, Venezuela, and Other Countries of Concern  
April 28, 2020

USMCA Scheduled to Take Effect on July 1  
April 24, 2020

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FDA Publishes Guidance for Filing Imports of Personal Protective Equipment and Medical Devices During COVID-19

April 22, 2020

OFAC Issues Significantly More Restrictive Venezuela General License 8F

April 21, 2020

Duty Deferment Announced to Aid Certain Importers

April 19, 2020

OFAC Issues Fact Sheet on Provision of Humanitarian Assistance to Combat COVID-19

April 16, 2020

FEMA Granted Authority to Detain Exports of Certain PPE Due to Supply Shortages

April 7, 2020

EU Imposes Additional Tariffs on U.S.-Origin Goods

April 6, 2020

Five McGinnis Lochridge Attorneys Recognized as 2020 Texas Super Lawyers Rising Stars

March 9, 2020

McGinnis Lochridge Women Attorneys from Across Our Offices Recognized as Top Women in Texas 2019 Super Lawyers

February 7, 2020

Airbus to Pay Over \$3.9 Billion to Resolve Global Bribery and ITAR Cases

January 31, 2020

USMCA Signed into Law; Lengthy Implementation Steps to Come

January 29, 2020

DOJ Cracking Down on Universities Exporting Research and Technology to China

January 28, 2020

Initial Export Control Reform Review of USML Concludes with Final Rules for the Transition of USML Categories I, II, and III

January 23, 2020

Court Throws Out Exxon OFAC Penalty Citing Unclear Regulations

December 31, 2019

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State Department Defines “Activities that are Not Exports, Reexports, Retransfers, or Temporary Imports,” Harmonizes with 2016 EAR Changes  
December 26, 2019

Nord Stream 2 and TurkStream Pipeline Sanctions Bill Passes House and Senate, Heads to White House  
December 17, 2019

New China Trade Deal Announced; New December 15 Tariffs Suspended  
December 13, 2019

USMCA Finalized as Trump Administration and House Dems Reach Agreement to Replace NAFTA  
December 10, 2019

Almost 200 Individuals and Entities Now Sanctioned Under Global Magnitsky Program  
December 10, 2019

Denied Party Screening Software Lapse: Apple Settles with OFAC over Sanctions Violations  
November 25, 2019

DOJ Clarifies FCPA Corporate Enforcement Policy  
November 20, 2019

OFAC Lifts Sanctions on Turkey  
October 23, 2019

BIS Tightens Regulations on Exports and Reexports to Cuba  
October 21, 2019

McGinnis Lochridge International Trade and Transactions Newsletter, October 2019 Issue  
October 17, 2019

DOJ Charges Turkish Bank for Alleged Conspiracy to Avoid Iranian Sanctions  
October 16, 2019

U.S. Issues Trade Sanctions Against Turkey with Further Sanctions Possible  
October 16, 2019

U.S. Delays October 15 Section 301 Tariff Hike  
October 11, 2019

U.S. Imposes Section 301 Duties on EU Goods  
October 9, 2019

Twenty-Eight Chinese Organizations Added to BIS's Entity List for Activities Contrary to US Foreign Policy  
October 9, 2019

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GE Settles with OFAC for \$2.7 Million over Cuba Violations  
October 1, 2019

New CFIUS Regulations Issued  
September 17, 2019

OFAC Issues Findings of Violation to Two Companies for Failure to Provide Complete and Accurate Subpoena Responses  
September 9, 2019

OFAC Issues Further Advisory to the Maritime Petroleum Shipping Community  
September 4, 2019

USTR Increases Section 301 Tariffs on Certain Chinese Goods to 15 Percent  
August 30, 2019

BIS Issues Guidance on Pakistan in Light of Nuclear and Missile Activities  
August 30, 2019

McGinnis Lochridge International Trade & Transactions Newsletter  
August 15, 2019

McGinnis Lochridge Expands International Trade and Transactions Practice Group With Addition of Jamie Joiner and Lindsey Roskopf  
February 6, 2019

## Publications

McGinnis Lochridge International Trade and Transactions Newsletter, July 2020 Issue  
July 30, 2020

McGinnis Lochridge International Trade and Transactions Newsletter, May 2020 Issue  
May 7, 2020

Impacts on US Trade Policy Arising from the Virus Outbreak  
March 23, 2020

Presenter, "Trade Law and Regulations," State Bar of Texas International Law Section, Dallas, Texas  
February 27, 2020

McGinnis Lochridge International Trade and Transactions Newsletter, February 2020 Issue  
February 25, 2020

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McGinnis Lochridge International Trade and Transactions Newsletter, December 2019 Issue  
December 18, 2019

McGinnis Lochridge International Trade & Transactions Newsletter  
All Issues  
12.18.2019

McGinnis Lochridge International Trade and Transactions Newsletter, October 2019 Issue  
October 17, 2019

McGinnis Lochridge International Trade & Transactions Newsletter  
August 15, 2019

Oil & Gas Newsletter: Producer's Edge, Vol. 1, Issue 2  
August 1, 2019

Presenter, "New Anti-Corruption and Trade Laws and Other Developments" Houston Bar Association, Houston, Texas  
June 22, 2018

Presenter, "Complying with the Deemed Export Rule Without Violating Anti-Discrimination Laws," Advanced Topics in Customs Compliance Conference, Houston, Texas  
September 22, 2017

Author, "Congress Passes New Sanctions on Russia, Iran and North Korea," WorldECR  
September 2017

Presenter, "Russia and Related Sanctions," Houston District Export Council, Houston, Texas  
October 30, 2014

Co-Author, "How non-U.S. companies may become subject to U.S. re-export controls," World ECR  
March 2013

## Honors & Recognition

- Super Lawyers Rising Stars list, a Thomson Reuters service (2019-2021)
- WorldECR Awards: Young Practitioner of the Year – Highly Commended, 2017

## Community & Professional

- Women's Energy Network
- Houston Bar Association, International Law Section